Kexatech
Cloud Services

Helping Customers with smooth Cloud Adoption

> **"Kexatech is one of the top-IT services companies in Microsoft Products"**
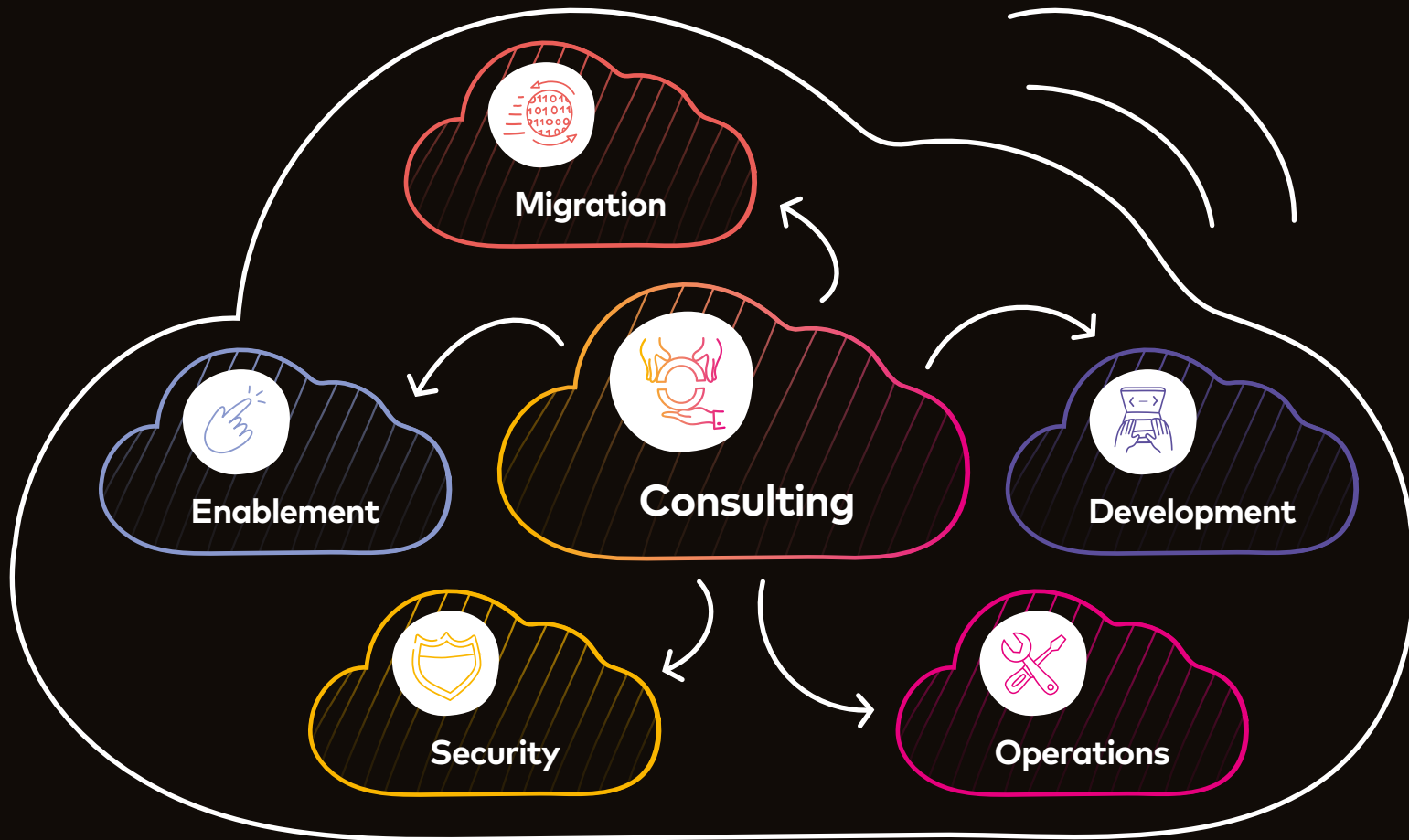>
> **Chedid**, 2021

Cloud Growth

Adopting cloud unlocks differentiated business and technology benefits. But adopting cloud is not easy. It takes expertise to build and execute a cloud strategy, migrate hundreds or thousands of apps, operate on the cloud, and achieve all that securely, cost-effectively, and at scale. In fact, 84% of large-scale transformations have failed to deliver the expected benefits*.

Kexatech Cloud Adoption approach was developed specifically to help small and large, highly-regulated, security-conscious organizations to adopt cloud successfully. Our expert consultants and services have helped over 25 of the Saudi Companies providers from telecoms, media, financial, government and travel industries to unlock innovation, increase velocity, and embrace Cloud.

* McKinsey

Kexatech Cloud Services

Migration

Enablement

Consulting

Development

Security

Operations

Kexatech Cloud Experience

75+
Cloud **adoption** services engagements for **various sectors**

25+
Cloud consultants

10+
Cloud certifications; **10+** employees trained in cloud

5+
Years experience in cloud

Premium relationships and expertise with **Azure, AWS, Oracle, Google Cloud**

End-to-end set of cloud consulting, migration and operations services

End-to-end **Professional and Managed Services**

SaaS products available on all major public cloud providers

5+
Years helping service providers with transformations

Cloud Consulting Services

Consulting sets the foundation for a successful cloud adoption. Our consulting services optimize all aspects of your transformation – people, process, tools and technology – and create clarity around the purpose and execution of the cloud strategy and technology roadmap. Our expert cloud consultants can leverage our field-proven assets, playbooks, templates and best practices.

Business and Technology Services

These services align the digital transformation business goals with the technology strategies that best deliver them. We help build your own customized and comprehensive cloud vision, a cloud strategy, cloud roadmap and cloud adoption plan. Services such as cloud business case justification and cloud ROI analysis help validate and justify the investment to senior management.

Cloud Assessment Services

These services assess your overall optimization of cloud including readiness of architecture, infrastructure, applications and security. Application assessment, for example, determines which migration strategy to apply to each app, taking into account technology and business considerations such as effort, feasibility, complexity, cost and value. Whether you're just getting on the cloud or hoping to achieve better results years after your migration, our assessment services will ensure your maturity in enterprise-wide adoption.

Migration Planning and Remediation Services

Services to help plan your optimal cloud platform, cloud infrastructure and configuration etc. Cloud architecture, for example, defines a comprehensive architecture as well as plans for the infrastructure building blocks of a new cloud environment, while addressing concerns such as logical structure, resilience, network design, resource management and security. Cloud remediation helps organizations on the cloud to fix issues with their current implementation due to security, cost or performance.

Cloud Consulting Services

- ✓ Cloud strategy
- ✓ Cloud roadmap
- ✓ Cloud adoption plan
- ✓ Cloud business case justification
- ✓ Cloud ROI analysis
- ✓ Cloud readiness assessment
- ✓ Architecture assessment
- ✓ Infrastructure assessment
- ✓ Application assessment
- ✓ Security assessment
- ✓ Cloud architecture
- ✓ Application modernization
- ✓ Cloud remediation

Cloud Enablement Consulting Services

Cloud enablement helps you prepare your people, processes, technology and the entire organization for cloud to ensure your cloud readiness and transformation success.

Cloud Program Enablement Services

A cloud program enablement team offers the cloud program management leadership the tools and techniques needed to manage and measure all essential aspects of a cloud adoption project. This includes a communications plan, portfolio plan, training plans, documentation practices, OKR setting and measurement, change management and best practice playbooks.

Organizational Enablement Services

These services ensure customer staff members have the skills, mindset, and practices needed for a successful cloud journey. It includes agile transformation enablement and customized training unique to your organization, to accelerate and align teams. Organizational design services help analyze and recommend how to restructure the organization to match new ways of working.

Cloud Migration and Implementation Services

Migrating your apps, data, workloads and processes to the cloud, accurately, safely and securely is a fundamental challenge of cloud adoption.

Kexatech professionals are skilled and experienced in cloud migrations for telecom, FSI and other verticals.

Migration Services

We at Kexatech, rapidly deploys the infrastructure and foundations needed for your cloud platform. The infrastructure includes, for example, a landing zone which is configured according to standards and best practices. A Proof of Concept migration serves as a prototype for a future migration factory and to develop internal expertise. Application migration services execute on the detailed application migration plan. Migration services also encompass data migration and database migration, cloud security framework and change management to ensure orderly transformation.

Application Modernization

This service modernizes apps with microservices, containers, serverless etc., to gain operational efficiencies and leverage the benefits of cloud.

Integration and Testing Services

This set of services includes the integration of applications, infrastructure and operations as well as automated cloud testing services to ensure migrated applications function as expected. Security testing identifies new vulnerabilities.

HA/DR Design

High Availability and Disaster Recovery Design services build plans for resilience in the event of failures (from outages, disaster and attacks), minimizing business interruption and data loss.

Cloud Migration and Implementation Services

- ✓ Cloud migration
- ✓ Integration services
- ✓ Cloud platform build
- ✓ Landing zone
- ✓ Application migration
- ✓ Application modernization
- ✓ Data migration
- ✓ Database migration
- ✓ Proof of concept
- ✓ CI-CD automation
- ✓ Microservices architecture
- ✓ Cloud data migration
- ✓ Change management
- ✓ Testing services
- ✓ High Availability and Disaster Recovery (HA/DR) Design

9

Microsoft 365/Dynamics 365

As a solutions provider, we will help you understandthe complementary strengths of M365 and D365 is key. M365 offers the productivity and collaboration backbone (think familiar apps like Word, Excel, and Teams) for businesses of all sizes, while D365 tackles specific needs with industry-tailored applications like CRM and ERP. By combining M365 subscriptions, migration services, and user training with D365 implementation, customization, and ongoing support, you can transform from a reseller into a trusted advisor, empowering businesses to improve productivity, manage customer relationships, and optimize operations.

Cloud Operations Planning and Strategy Consulting

Consulting services to construct an optimal cloud strategy and journey through collaboration partners and vendors, to ensure your operational targets are met when operating on the cloud.

Cloud Operations and Optimization Services

- ✓ Continuous optimization
- ✓ Cloud operations planning and strategy consulting
- ✓ Cloud remediation
- ✓ Cloud administration
- ✓ Landing zones/account automation
- ✓ Cloud security and compliance
- ✓ Cloud-on-prem connectivity management
- ✓ Cloud infrastructure
- ✓ DevOps
- ✓ FinOps
- ✓ Hybrid monitoring
- ✓ Cloud Center of Excellence (CCoE)

Security and Governance Services

On both public and hybrid cloud, enterprises must manage cybersecurity threats, vulnerabilities and incidents

Cloud Security Assessment

This assessment leverages a security maturity framework to help customer security managers assess the effectiveness of their organization's security and governance practices in the cloud environment. It helps establish a governance and a cloud security culture, builds confidence in security practices, and protects the organization against financial and reputation loss.

Security Framework

This framework provides services and solutions for network security, incident management, governance risk and compliance, identity and access management, operating system and application security and data security.

11

Kexatech helps you make the most of the cloud. Our cloud services can scale to support the needs of the largest organizations on the planet and ensure a secure and valuable digital transformation.

With our end-to-end portfolio of cloud consulting, migration and operations services, **Kexatech** is uniquely positioned to assist enterprises wherever they are on their cloud journey.
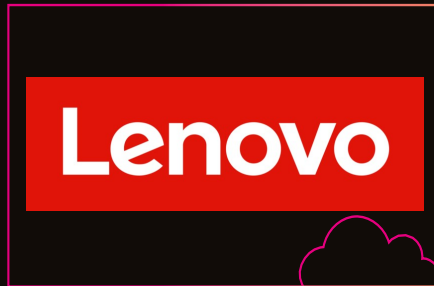
Our proven deployment frameworks, managed services, and trusted design patterns enable service providers to unlock innovation, increase velocity, and embrace Cloud at Scale.

"(Kexatech) not only provides us with the technological tools, but their influence also transcends on to our employees' approach and mindset. I believe this is the main factor for change"

IT Manager
MEPCO

Kexatech IT Vendor Partnership

Why Kexatech?

25+ satisfied customers

Successful cloud consulting and cloud services engagements in telecoms, FSI, transportation, government etc.

Cloud Growth approach

Unique methodology designed to ensure the success of large-scale, highly-regulated, security-conscious organizations adopting cloud.

End-to-end cloud services expertise

Broad set of services that encompass people, process, tools and technology aspects.

Field-proven templates, playbooks, best practices.

10+ expert cloud consultants.

Full accountability model

Kexatech can take full responsibility and accountability for operations, freeing you to focus on your core business.

For more information on our cloud migration and operational services, and to request a demo, visit www.kexatech.com/ or contact us.

"A cloud-first strategy allows us to be more agile and client-focused so our customers have better experiences and faster access to innovative new products. At the same time, we are improving our operational efficiency and resilience by using the best-in-class security, privacy and compliance delivered through cloud infrastructure"

CIO, MA Abdulkarim

Kexatech empowers companies in the Information Technology space to build secure and productive environment We offer a comprehensive suite of products and services designed to unlock customer potential and enable them to deliver next-generation solutions for both individual and enterprise users. Kexatech's global team focuses on accelerating the migration to cloud-based solutions and driving digitalization and automation within the industry.

For more information, visit Kexatech at www.kexatech.com